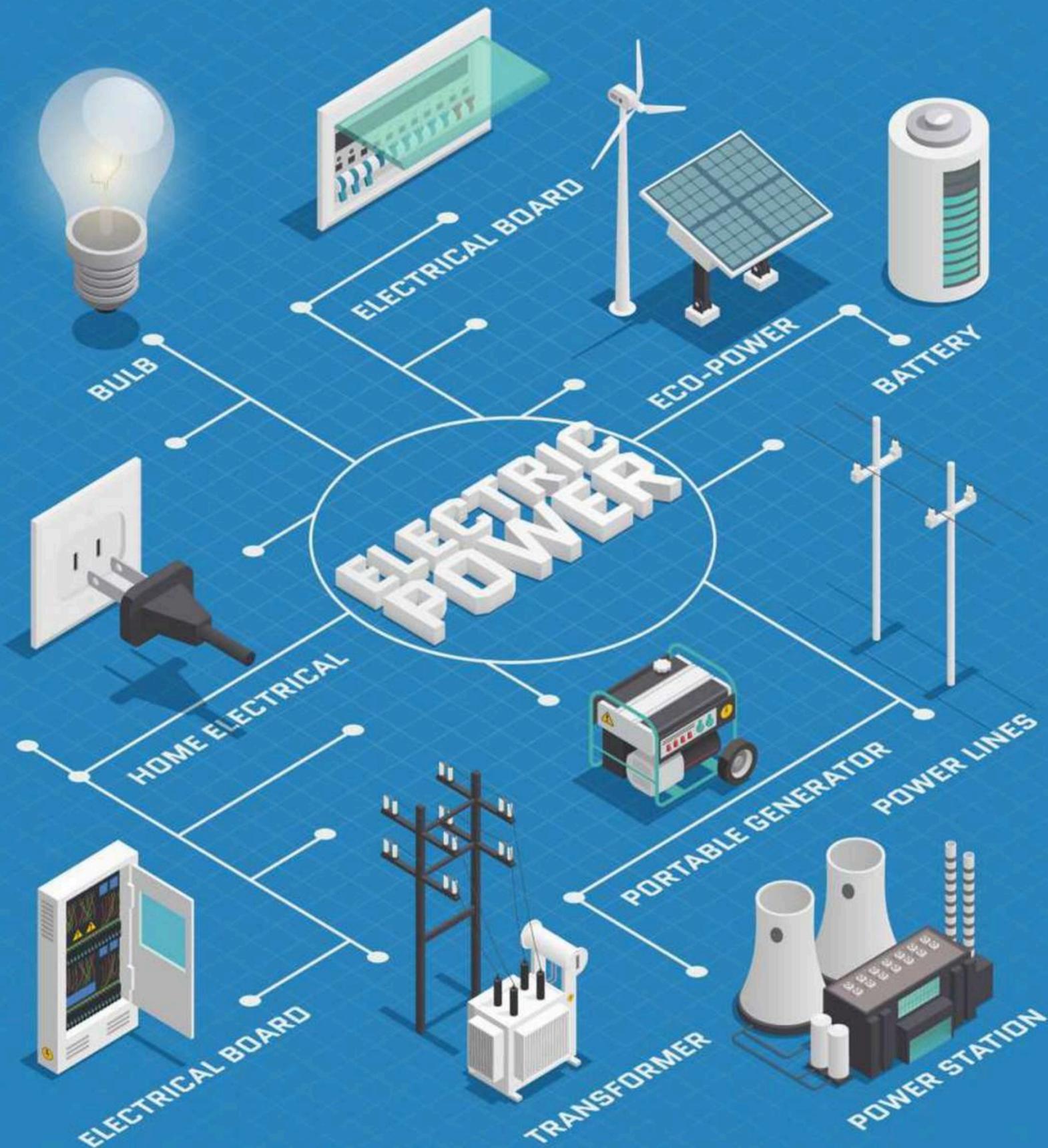


ENERGISING THE FUTURE

GPES Solar[®]
Building Trust & Partnerships
GP ECO SOLUTIONS LIMITED

INVESTOR PRESENTATION
JUNE 2024



**THE FUTURE
IS HERE!**

DECODING THE NOW

13+

years since inception

35+

people (30.11.23)

750+ MW

successfully supplied

65+ MW

projects executed

840+

clients

4

marquee product partnerships

3

revenue streams

Rs. 101 cr.

Total revenues (FY23)

Rs. 3.7 cr.

PAT (FY23)

EXPERIENCED PROMOTORS



DEEPAK PANDEY

Chairman cum Managing Director

Deepak is a first-generation entrepreneur and the founder of GPECO Solar. He has over 20 years of experience in the procurement, distribution, and execution of solar energy projects across India. Deepak has a comprehensive solar technology background and holds a B. Tech (Computer Science) degree from Uttar Pradesh Technical University. At GPECO, Deepak has been instrumental in forging deep-rooted client partnerships besides charting the EPC and manufacturing opportunities across segments.



ANJU PANDEY

Whole Time Director

Mrs. Pandey is a respected professional in the business world, known for her leadership and commitment to excellence. With over 13 years of experience, she has led numerous successful large-scale renewable energy projects. She holds a Bachelor's degree in Psychology from Kanpur University. She has been involved with the company since its inception.



ASTIK MANI TRIPATHI

Whole Time Director

Astik is a Fellow Member of the Institute of Company Secretaries of India (ICSI) and a Law Graduate. He has a Corporate Advisory practice of more than 15 years. His expertise includes advising corporate entities to set up business and investments in India and overseas. As a co-founder and Director of Invergy India - the subsidiary Astik is credited with bringing forth the ecosystem play

QUALIFIED TEAM

RAJESH MALOO
COO



Mr. Maloo commands 19+ years of in driving sales, marketing, business development, relationship management, strategy planning, distribution, team management, brand promotion, coordination, revenue generation and judicious utilisation of resources and project management. He is a B.Tech from CTAE Udaipur and holds vast experience working with automobile companies like Escorts, TAFE, Sonalika, and Mahindra tractor division and expertise in renewable energy sector. He has managed more than a 50MW portfolio in different solar energy applications.



SNEHA BAJPAI
CHRO

Sneha is a highly accomplished professional with a dynamic career spanning over 13 years in diverse sectors. Armed with an MBA degree specializing in Marketing and International Business, she has consistently demonstrated her expertise and leadership in the field. Her extensive experience has allowed her to develop a well-rounded skill set and a deep understanding of the intricacies of global business. She has led cross-border initiatives, managed international teams, and negotiated complex international partnerships.

NEHA GARG
CFO



Neha commands nearly 12 years of multi-cultural experience spearheading strategic finance, accounts and corporate finance functions. She is a qualified Chartered Accountant and also holds a B.Com. (Hons.) degree. She has hands-on experience in formulating and implementing fund-raising strategies, managing domestic/ international companies' taxation and fund management across the Service, Trading and Manufacturing sectors.



TANUSHREE AGARWAL
CS

Tanushree commands more than 12 years of experience across diverse sectors (trading and manufacturing). She is a Qualified Company Secretary and also holds a B.A. degree from Lucknow University.

A TALENT-RICH ORGANISATION



HIGHLY CREDIBLE ADVISORY BOARD

ADARSH SHASTRI

Mentor

An eminent technocrat from the corporate industry, Mr. Shastri worked with reputed MNCs, including Apple (APAQ Head), for 17 years. He left his corporate career to join Aam Aadmi Party with the mission to change politics with the values of transparency and probity as espoused by his grandfather, the second Prime Minister of India, Late Shri Lal Bahadur Shastri.



VIJAY GOEL

Mentor

Mr. Goel has worked at Singhanian & Co. for over 15 years. Currently, he is a senior partner at the London office of the firm. He has expertise in advising clients on matters relating to corporate law, laws relating to joint ventures and foreign collaborations. He has expertise in real estate transactions and has completed significant transactions in India. He has extensive experience advising private equity funds for investment in India and has worked with American and Indian companies for their listing on AIM, London. He has also assisted Indian companies in acquiring companies in the UK. Vijay has worked on a deal where his client, a Government of India Company, provided approximately USD 500 million to Reliance for their power project in 2009

NAYAN GALA

Mentor

Nayan, the Founder of JPIN, is a leader with over 10 years of experience. He's making JPIN a global hub, connecting the UK with emerging markets. He's an expert angel investor, especially in the energy sector. Recognised on EICBI's 40 Under 40 lists in 2020 and 2022, Nayan's success is seen in his dedication to making a mark in the energy industry.



PRADEEP KUMAR PANDEY

Mentor

Mr. Pandey is a Government Retired Employee and also holds a post-graduate degree in Renewable Sector. With over 35 years of unwavering dedication and expertise, Mr. Pandey stands as a master with a Specialization in Environmental control in chemical and pharmaceutical from the State University of Ghent, Belgium, in collaboration with the United Nations Industrial Development Organization (UNIDO) under the plan of action of the World Health Organization (WHO). He also has rich experience as a lead Auditor for Practical Auditing and Registration of Quality Management Systems under ISO 9001:2000 ISO 9011:2002, certified by the Bureau Of Indian Standards (BIS). Mr. Pandey was also trained on financing Energy Efficiency Projects conducted by the Institute of International Education. He also has been trained on “used consulting Services” conducted by the Asian Development Bank (ADB) & Ministry of Finance Govt of India (GOI).

REPUTED BOARD - INDEPENDANT DIRECTORS



RAJENDRA PRASAD RITOLIA

Independent Director

Mr. Ritolia is a Post graduate in Mining from Leoben, Austria (under UNO scholarship) and also holds a post-graduate diploma in Management from AIMA. He has held the position of Former Chairman-cum-Managing Director of Central Coalfields Ltd, Ranchi, India and advisor (Coal) to the Managing Director of Tata Steel Ltd. He is a recipient of several awards the Dewan Bahadur DD Thacker Gold Medal Award for outstanding contribution to Coal Mining Industry by MGMI Indira Gandhi Memorial National Award 2007 for Best PSU Chief Executive, Award of Excellence by Indian Mine Managers' Association & Lifetime Achievement Award by National Institute of Personnel Management. His vast experience in the field of mining will immensely benefit the company in achieving its objectives in the future.

SUNIL BHATNAGAR

Independent Director

Sunil is an ex-Pilot in the Indian Air Force. He topped his Graduation from LM College, University of Jodhpur and topped his MBA from BIT Mesra. He has been associated with the battery industry for more than 28 years, having wide experience in Lithium batteries, Lead-acid batteries, SMF VRLA Batteries, Ni-Cd batteries, etc. He is a well-known speaker on different forums of PHDCCI, ASSOCHAM, BRICS Association, ICAT and many more. He is a member in many battery committees, including the Indian Federation of Green Energy (IFGE), Amity EV Committee, ASSOCHAM EV Committee, etc. He was instrumental in setting up the SMF VRLA battery division at Okaya. He was Director of Artheon Battery Co Ltd- A JV Company of North Star Battery Co USA. He was the Director of Coslight India P Ltd (a subsidiary of Coslight Power Co Ltd Harbin). He was the Country Head of Micromax (Energy Div.). He was Director in many other battery and power conditioning equipment companies and is CXO of the Lithium Project at IPLTech Electric P Ltd- A Murugappa Group company.. He has vast experience in Lithium battery packs for EVs, including Electric Trucks and Electric Tractors, Energy Storage Systems, Solar etc.



TUSHAR KANSAL

Mentor

Mr. Kansal is the Founder of Kansaltancy Ventures, a leading firm in the APAC region with a network of 450+ Venture Capital Funds and financial Institutions. He is a Venture Advisor with Loyal VC, a Canadian Fund. He is a multiple-awarded TedX Speaker and has done over 300+ Talks. Tushar is a Thought Leader/ Influencer, having led at Deloitte & Touche, Brand Capital, MTS and at DLI, investee company of Guggenheim Partners, the \$200 Billion US PE Fund

A HISTORY OF ACHIEVEMENTS

2009

Year of incorporation

2010

commenced operations as Private Limited Company

2011

Started as LED Lighting Manufacturer

2013

Ventured into Solar EPC services

2015

Crossed milestone of 500 MW in EPC

2021

- Pan-India distributor of Invergy
- North India distributor for Longi

2020

- Spotlight award from Sungrow
- 85+ MW installed

2019

70+ MW installed

2018

- Sungrow Star Performer Award for highest sales pan-India

2017

- Selected as North India distributor of Sungrow

2022

- Foaryed into EV Chargers and Lithium Ion batteries

2023

- Became partner to Saatvik
- Firmed up the IPO plans



"TOTAL ENERGY SOLUTIONS: A COMPREHENSIVE APPROACH"

Empower your energy future with our top-tier solar solutions. High-quality, advanced tech, and a network of experts. Your shortcut to a sustainable tomorrow.

Experts in crafting rooftop On-Grid and Hybrid Solar Power Plants, tailored from 1KW to 1000KW. Custom solutions for homes, businesses, schools, and industries, meeting diverse energy needs with precision.

DISTRIBUTION

- Exclusive Distribution
- 24x7 service
- Best customer reviews
- Market Intelligence
- Training and Support

PROJECTS

- Excellence selection of project
- Integration of equipment
- Cost friendly solution
- Excellence ROI, NPV & LCOE

PROJECT MANAGEMENT CONSULTANCY

- Scope statement
- Cost benefit ratio.
- Business case development.
- Detailed project report.
- Focus on delivery

MANUFACTURERS

- Maximize energy with high-efficiency panels
- A range of Hybrid and longer inverters for home and commercial usagee
- Plans product expansion with lithium iron phosphate batteries and EV Chargers
- Super-capacitor



"PREMIER SOLAR ENDEAVORS: ICONIC PROJECT PORTFOLIO"

PROJECTS

- Portfolio of 65 MW
- Residential, commercial & industrial
- Demonstrated execution capability while doing good for the society



100MW (under development)

- Solar Park, Maharashtra



50 MW (under development)

- Solar Park, U.P.



(ISTS) – 200 MW (under development)

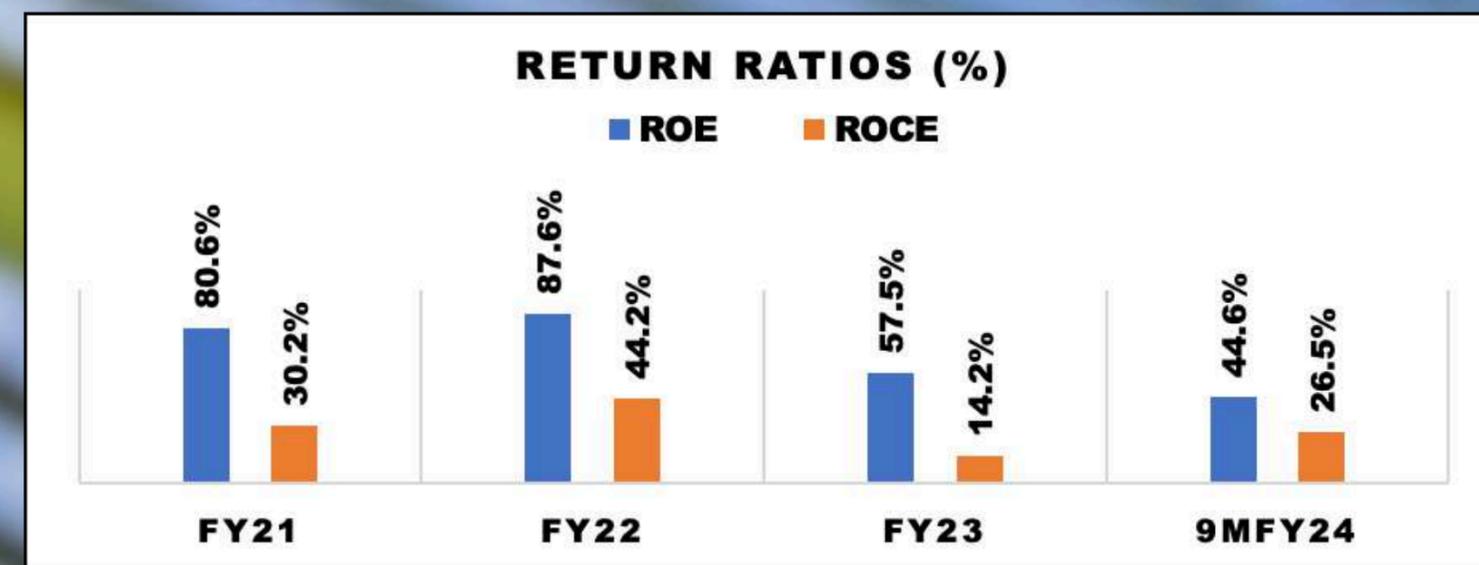
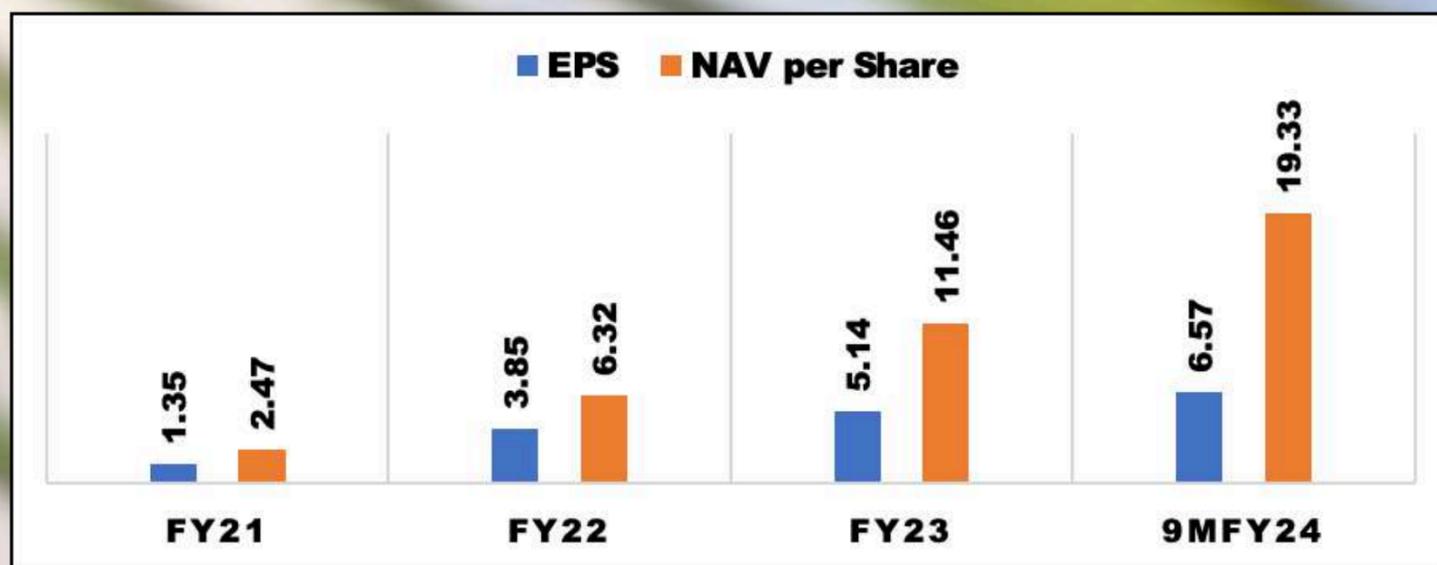
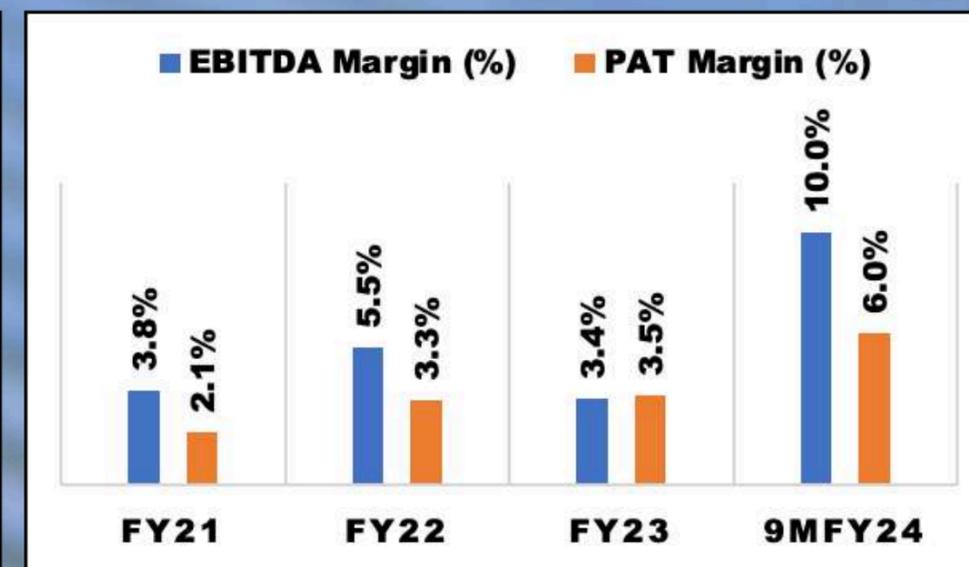
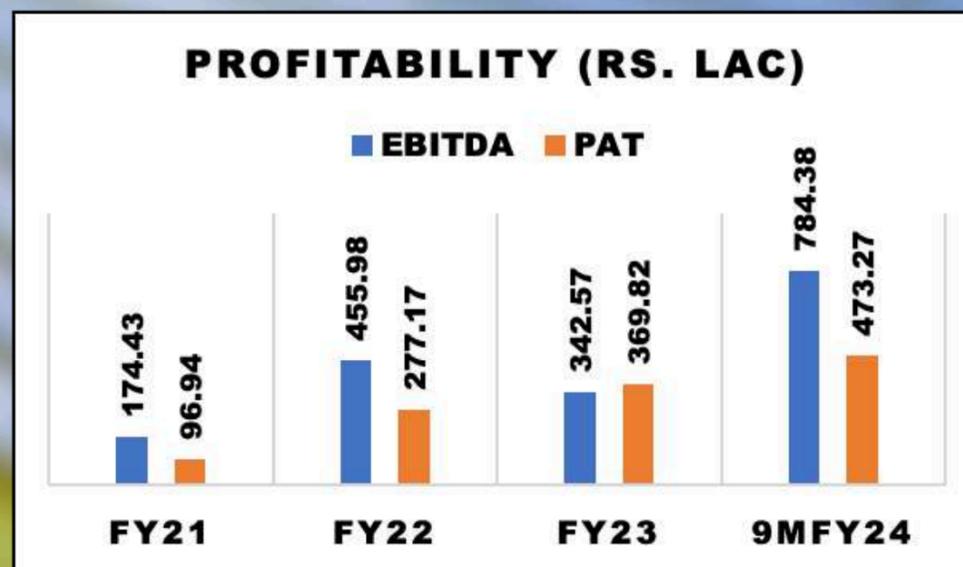
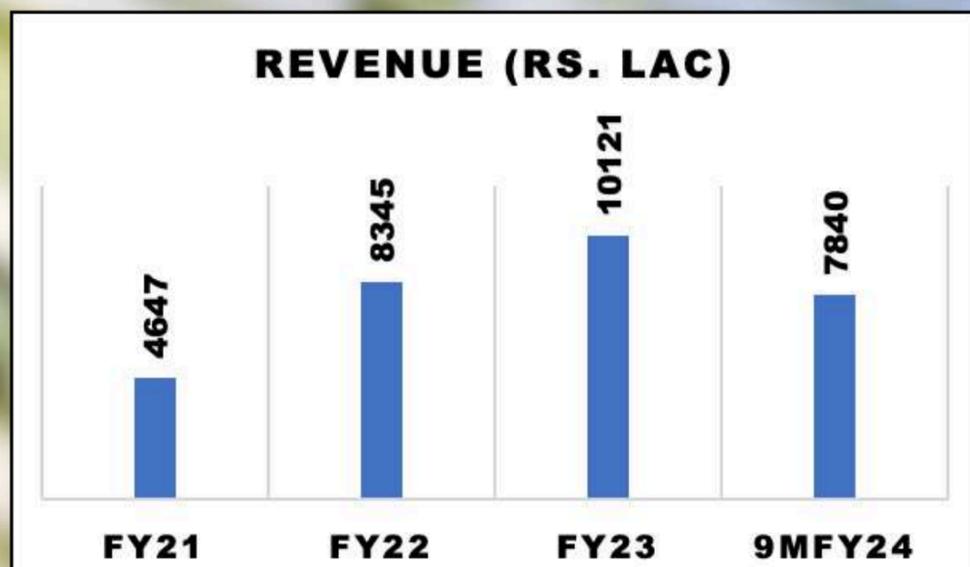
- Solar Park, Rajasthan

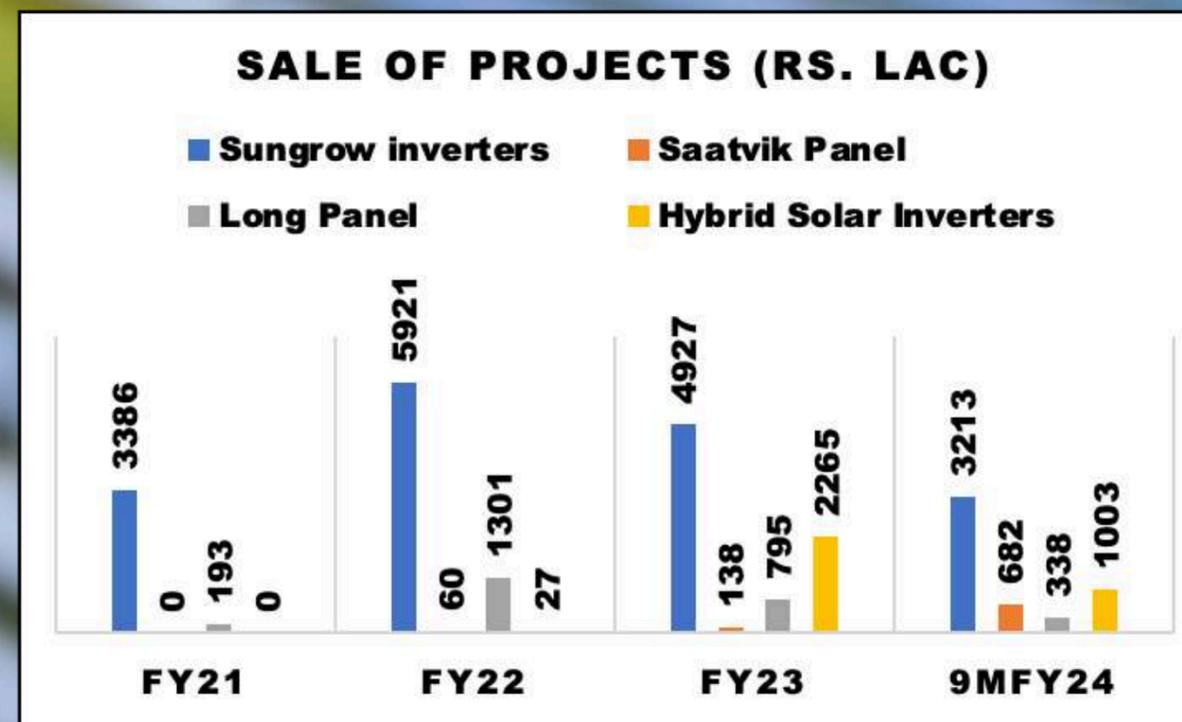
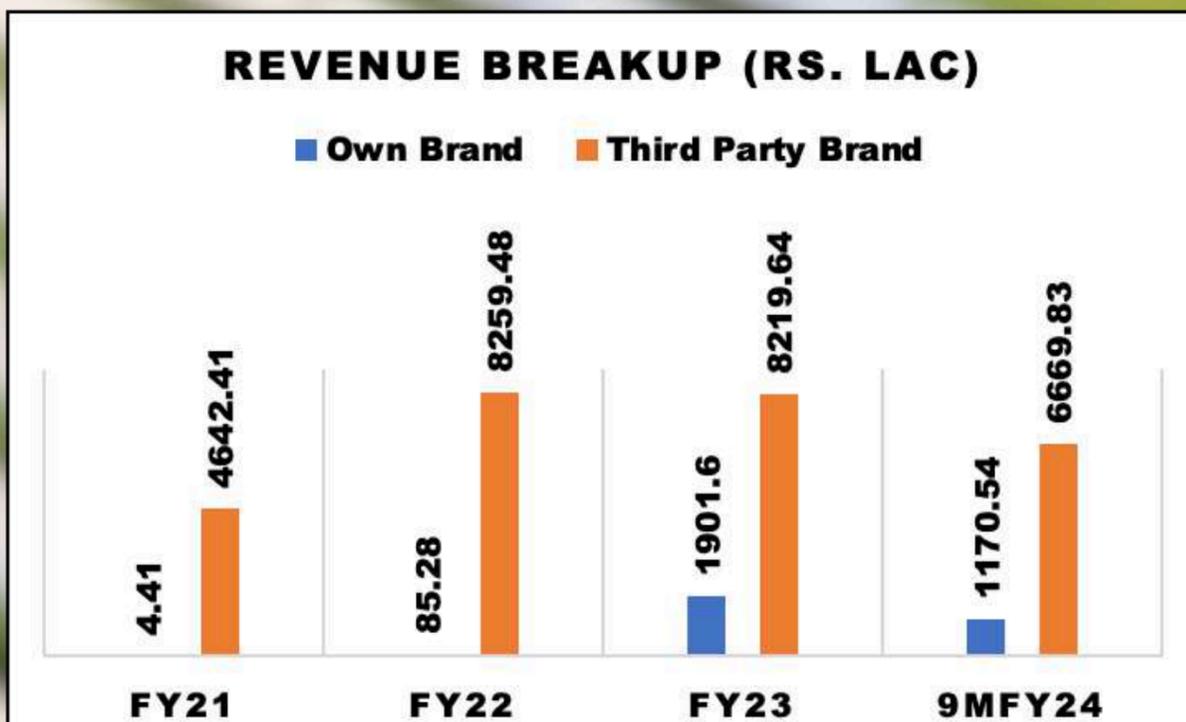
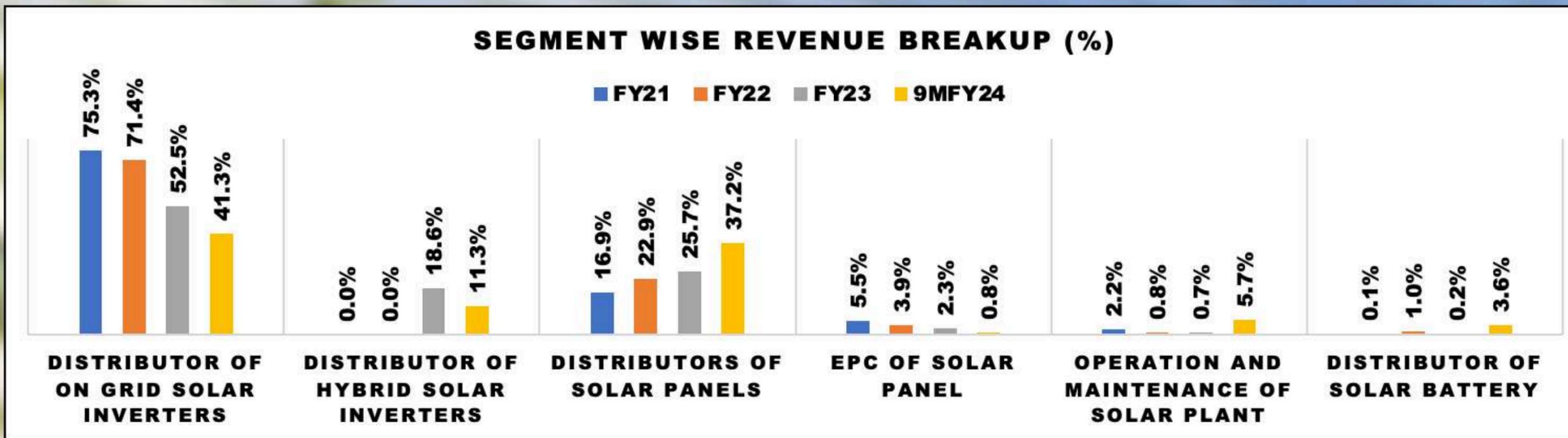
25 Years of Mukul Madhav Foundation

25 Years of Mukul Madhav Foundation

25 Years of Mukul Madhav Foundation

ORIANA POWER LIMITED

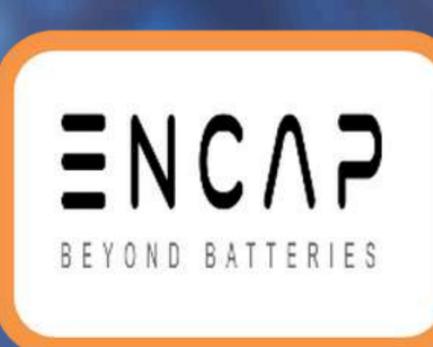




**NOW IS THE TIME
TO EXPAND THE
HORIZONS**

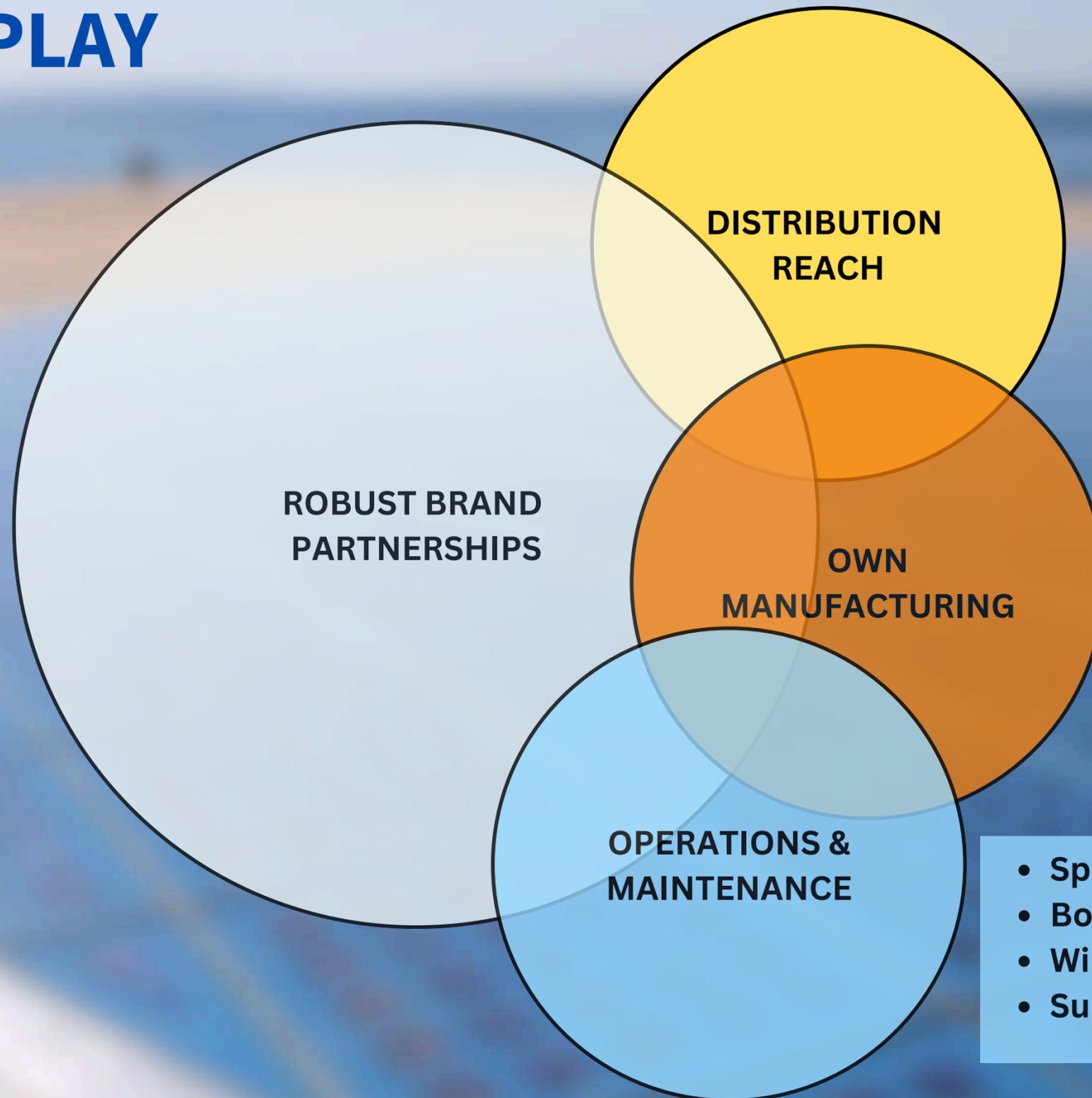


**"NATIONWIDE PRESENCE,
DELIVERING EXCELLENCE
ACROSS EVERY CORNER
OF INDIA."**



**LONG STANDING PARTNERSHIPS WITH
GLOBAL AND NATIONAL MARQUEE BRANDS
ACROSS MULTIPLE PRODUCTS**

ECOSYSTEM PLAY



- **Validation of quality and credibility**
- **Best practices**
- **Brand amplification**

- **Expand Margins**
- **Seize New Markets.**
- **Extend Product Reach Effectively**

- **Smart Savings**
- **New Categories**
- **Synergy for Success**
- **Innovation Boosts Margins**

- **Specialized Focus**
- **Boost Margins**
- **Win-Win Brand Partnerships**
- **Superior Execution Capabilities**

GO WIDE

- **Increased focus on executing high-margin projects by improving product mix (own vs. sourced)**
- **Focus on O&M as a key value differentiator - plans to expand the team and revenues**
- **Energy storage for reliable power**

GO DEEP

- **Expand to southern and eastern India markets to mitigate geographical concentration risk**
- **Expand the brand tie-ups and further deepen the relationships with existing brands by adding new products**
- **Focus on value deliverables**

GO BEYOND

- **Capitalizing on Export Opportunities for Our Products**
- **EV Chargers and Hydrogen Ventures, Expanding Horizons**
- **Secure Leadership: Invest in Recruiting, Training, & retaining Top Talent Across All Presence Segments**

WE AIM TO GO PUBLIC

THE NEXT LEVEL

Margins to remain a focus area (Focus on decarbonization process)

- Unified Integration over Fragmented Solutions
- Energy Efficiency practices
- New product launches - Count on each watt

Working capital infusion to lead to the next level of scale

- Highly working capital-intensive business (sourcing demands advance)
- Public proceeds to cushion growth agenda

Listing to further cement industry leadership

- Appointed Corporate Capital Ventures Pvt. Ltd. as the BRLM
- To tap SME IPO

OBJECTS TO THE ISSUE

(in lakhs)

Particulars	Amount funded from net proceeds	Estimated utilization of net proceeds			
		April to June (2024)	July to September (2024)	October to December (2024)	January to March (2025)
To Meet Working Capital requirements of the Company "GP Eco Solutions"	1245.00	400.00	400.00	200.00	245.00
Investment in our subsidiary, Invergy India Private Limited ("I IPL") in relation to Purchase of Plant & Machineries and other Miscellaneous Assets and also towards Construction / Civil Works of its facility	760.00	600.00	160.00	-	-
General Corporate Purpose*	[●]	[●]	[●]	[●]	[●]
Total	[●]	[●]	[●]	[●]	[●]

*The amount for General Corporate Purpose does not exceed 25% of the Gross Proceeds

ISSUE DETAILS

No. of shares (FV Rs. 10 each)	32,76,000 Equity Shares (Fresh Issue)
Price band (Rs.)	90-94
Issue size (Rs. Cr.) (at upper band)	30.79
Issue type	Book-building
Issue date	Friday, June 14, 2024 (opens) Wednesday, June 19, 2024 (closes)
Lot Size	1,200 Equity Shares
Anchor opening date	Thursday, June 13, 2024
Anchor portion	8,83,200 Equity Shares
Reservation for Market Maker	3,27,600 Equity Shares
Reservation for NIIs	4,44,000 Equity Shares
Reservation for QIBs	5,89,200 Equity Shares
Reservation for Retail	10,32,000 Equity Shares
Book Running Lead Manager	Corporate CapitalVentures Private Limited
Registrar	BigShare Services Private Limited
Equity Shares outstanding prior to the Offer	84,34,800 Equity Shares of face value of ₹10 each
Equity Shares outstanding after the Offer	1,17,10,800 Equity Shares of face value of ₹10 each

ABOUT THE LEAD MANAGER TO THE ISSUE



CCV is among the country's leading full-circle investment banking firms, catering to the lifecycle funding needs of MSMEs across diverse sectors. A SEBI registered Category-I Merchant Banker, CCV has a celebrated track record in executing a majority of highly successful IPOs, including DroneAcharya Aerial Innovation, Annapurna Swadisht, Phantom Digital FX, Crayons Advertising, Oriana Power, Rocking Deals, Accent Microcell, Alpex Solar, Trust Fintech, Creative Graphics, etc. You can learn more about CCV at <https://www.ccvindia.com>.

PRE-ISSUE SHAREHOLDING

S. N.	Name of shareholder	Pre issue		Post issue	
		No. of equity Shares	As a % of Issued Capital	No. of equity Shares	As a % of Issued Capital
Promoters					
1	Deepak Pandey	32,25,600	38.24	32,25,600	27.55
2	Anju Pandey	36,00,000	42.68	36,00,000	30.74
3	Astik Mani Tripathi	3,60,000	4.27	3,60,000	3.07
Total – A		71,85,600	85.19	71,85,600	61.36
Promoter Group					
4	Pradeep Kumar Pandey	54,000	0.64	54,000	0.46
5	Indu Bhushan Pandey	30,000	0.36	30,000	0.26
6	Sneha Bajpai	14,400	0.17	14,400	0.12
7	Parul Pandey	3,600	0.04	3,600	0.03
Total – B		1,02,000	1.21	1,02,000	0.87
Public					
8	Existing Shareholders	11,47,200	13.60	11,47,200	9.80
9	IPO	-	-	32,76,000	27.97
Total-C		11,47,200	13.60	44,23,200	37.77
Grand Total (A+B+C)		84,34,800	100	1,17,10,800	100



KEY TAKEAWAYS

WELCOME TO THE FUTURE

A QUICK GLANCE AT THINGS TO COME.

THE FUTURE IS GREENER

- Renewable Energy : Solar Energy, wind energy, hydro electric energy, Geo thermal and bio energy
- Electric vehicle , green and sustainable transportation
- Sustainable agriculture and food production
- Waste Management and recycle
- Environmental consulting and policies
- Energy efficiency and green buildings
- Green finance and investment

THE FUTURE IS BRIGHTER

- Technological advancement
- Renewable energy revolution
- Healthcare innovation
- Environmental conservation efforts
- Education and knowledge sharing
- Social progress and inclusion
- Entrepreneurship and innovation
- Collaboration and global connectivity
- Youth engagement and activism
- Adaptability and resiliency

WELCOME TO THE FUTURE

A QUICK GLANCE AT THINGS TO COME.

THE FUTURE IS BETTER

- Keeping our vision to explore and leverage the new and upcoming technological advancement
- Increase the reach and leverage the market potential and opportunities
- Engagement in project management consulting on green fields
- Our goal is to achieve 5X growth thru leveraging the business models

THE FUTURE IS HERE!

- Solar project (storage & Non storage)
- Manufacturing of solar equipment
- Maintenance and monitoring services
- Consulting and advisory services
- Community and off-grid solutions thru Mini Grid
- Environmental impact and sustainability

Thank you



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