



(Please scan this QR code to view the RHP)

This is an abridged prospectus containing salient features of the Red Herring Prospectus of Droneacharya Aerial Innovations Limited dated December 1, 2022 filed with the Registrar of Companies, Bangalore, Karnataka (the “RHP” or “Red Herring Prospectus”). You are encouraged to read greater details available in the RHP, which is available at website of Company at <https://droneacharya.com/ipo/> or at website of BRLM at www.ccvindia.com or at website of BSE at www.bseindia.com or expected to be available on the SEBI website at www.sebi.gov.in. Unless otherwise specified all capitalised terms used herein and not specifically defined bear the same meaning as ascribed to them in the RHP.

THIS ABRIDGED PROSPECTUS CONSISTS OF FOUR PAGES OF BID CUM APPLICATION FORM ALONG WITH INSTRUCTIONS AND SIX PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES



DRONEACHARYA AERIAL INNOVATIONS LIMITED

Corporate Identity Number: U29308KA2017PLC101287; **Date of Incorporation:** March 10, 2017

Registered Office	Corporate Office	Contact Person	Email and Telephone	Website
Cabin No. - 10, 5th Floor, IndiQube Penta, New No. 51, (Old No.14) Richmond Road, Bangalore – 560025, Karnataka	1st & 2nd Floor, Galore Tech IT Park, LMD Square, Bavdhan, Pune -411021, Maharashtra, India	Ms. Mukula Jayant Joshi, Company Secretary	Email: cs@droneacharya.com Tel: +7758810315	www.droneacharya.com

THE PROMOTERS OF OUR COMPANY ARE MR. PRATEEK SRIVASTAVA AND MRS. NIKITA SRIVASTAVA

Type of Issue	Fresh Issue Size	Offer For Sale	Total Issue Size	Issue Under 229(1)/229(2)	Share Reservation among QIB, NII & RII		
					QIB	NIB	RIB
Fresh Issue	62,90,000 Equity Shares aggregating to ₹ [•] Lakhs.	Nil	62,90,000 Equity Shares aggregating to ₹ [•] Lakhs	The Issue is being made pursuant to Regulation 229(2) of the SEBI ICDR Regulations.	not more than 50% of the Issue	not less than 15%	not less than 35%

These equity shares are proposed to be listed on SME Platform of BSE Limited (“BSE SME”) and the Designated Stock Exchange will be the BSE Limited.

Details of OFS by Promoter(s)/Promoter Group/Other Selling Shareholders

NAME	TYPE	Number of shares offered / amount in ₹	WACA in ₹ per equity share
NIL			

PRICE BAND, MINIMUM BID LOT & INDICATIVE TIMELINES

Price Band*	₹ 52/- to ₹ 54/- Per Equity Share of Face value of Rs. 10/- each. For details of price band, please refer to Statutory Advertisement to be published in all editions of Business Standard (English), all editions of Business Standard (Hindi) and all editions of Kannada editions of Vartha Bharathi.
Minimum Bid Lot Size*	For details of minimum bid lot size, please refer to Statutory Advertisement to be published in all editions of Business Standard (English), all editions of Business Standard (Hindi) and all editions of Kannada editions of Vartha Bharathi.
Anchor Investor Portion Offer Opens/Closes	Monday, December 12, 2022
Bid/Issue Open On	Tuesday, December 13, 2022
Bid/Issue Closes On	Thursday, December 15, 2022
Finalization of Basis of Allotment with the Designated Stock Exchange	Tuesday, December 20, 2022
Initiation of Refunds/unblocking of funds from ASBA Account*	Wednesday, December 21, 2022
Credit of Equity Shares to Demat Accounts of Allottees	Thursday, December 22, 2022
Commencement of trading of the Equity Shares on the Stock Exchange	Friday, December 23, 2022

Further for Basis of Issue Price, please refer page 85 of the RHP.

Details of WACA of all shares transacted over the trailing twelve months from the date of RHP

Period	Weighted Average Cost of Acquisition (in Rs.)	Upper End of the Price Band is 'X' times the WACA	Range of acquisition price Lowest Price- Highest Price (in Rs.)
Trailing Twelve Month from the date of RHP	0.00*	NA	Lowest price – NA Highest price – NA

WACA: Weighted Average Cost of Acquisition is calculated on fully diluted basis for the trailing twelve months from the date of RHP.

* Only the shares acquired are considered. Acquired through Bonus Issue and Gift from immediate relative.

This being the first public issue of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is ₹ 10/- each. The Floor Price, Cap Price and Issue Price (determined and justified by our Company in consultation with the Book Running Lead Manager, in accordance with the SEBI ICDR Regulations, and on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process as stated in the section entitled “Basis for Issue Price” on page 85 of the RHP should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to the section titled “Risk Factors” on page 20 of the RHP.

PROCEDURE

You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the Stock Exchanges, Registrar to the Issue, Registrar and Share Transfer Agents (“RTAs”), Collecting Depository Participants (“CDPs”), Registered Brokers, Underwriters, Bankers to the Issue, Investors’ Associations or Self Certified Syndicate Banks (“SCSBs”).

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the RHP and/or the General Information Document (GID) from the BRLM or download it from the website of Company at <https://droneacharya.com/ipo/> or website of BRLM at www.ccvindia.com or website of BSE at www.bseindia.com or expected to be available on the SEBI website at www.sebi.gov.in.

PRICE INFORMATION OF BRLM

Sr. No.	Issue Name	Name of BRLM	+/- % change in closing price, [+/- % change in closing benchmark]		
			30th calendar day from listing	90th calendar day from listing	180th calendar day from listing
1.	Shish Industries Limited	Corporate Capital Ventures Private Limited	-11.99% [-0.68%]	-18.05% [3.33%]	-17.15% [7.034%]
2.	Ratnabhumi Developers Limited		-34.70% [4.04%]	-44.92% [1.771%]	-33.91% [7.35%]
3.	Touchwood Entertainment Limited		50.94% [4.35%]	-25% [-2.73%]	11.98% [2.58%]
4.	SMVD Poly Pack Limited		-20.14% [5.1%]	-43.47% [-3.8%]	-57.09% [2.25%]
5.	Narmada Agrobases Limited		-4.32% [0.29%]	-13.12% [2.22%]	-24.38% [0.181%]
6.	Rudrabhishek Enterprises Limited		-1.68% [3.72%]	-1.56% [-7.11%]	15.95% [-1.48%]
7.	Rajnandini Metal Limited		-23.61% [2.419%]	-23.61% [3.67%]	-21.50% [12.73%]
8.	Nupur Recyclers Limited		218.92% [3.65]	108.17% [1.47%]	146.46% [-7.98%]
9.	Uma Exports Limited		26.071% [-6.96%]	-38.87% [-9.35%]	-43.15% [-1.96%]
10.	Annapurna Swadisht Limited*		21.10% [4.22%]		*
11.	Swastik Pipe Limited*		23.95% [7.22%]		*
12.	Phantom Digital Effects Limited*		-13.60% [4.16%]		*

Notes:

- In the event, any day falls on a holiday, the price/ index of the immediately preceding working day has been considered.
- Kindly note that we have assumed the % of change in benchmark on the basis of the Companies listed on the relevant Stock Exchange.
- *The listing date of Annapurna Swadisht Limited, Swastik Pipe Limited and Phantom Digital Effects Limited was September 27, 2022, October 12, 2022 and October 21, 2022 respectively. Since these Companies has not completed its 90 Calendar days and 180 Calendar days. Hence, the information for the same has been kept blank.
- For further details, please refer to price information of past issues handled by the BRLM beginning on page 223 of the RHP respectively.

Name of the Book Running Lead Manager and contact details (telephone and email id) of the Lead Manager	CORPORATE CAPITALVENTURES PRIVATE LIMITED B1/E13, First Floor, Mohan Co-operative Industrial Estate, Mathura Road, New Delhi – 110044, Tel: +91 11 - 41824066; Email: smeipo@ccvindia.com Website: www.ccvindia.com SEBI Registration: INM000012276 Contact Person: Mr. Kulbhushan Parashar
Registrar to the Issue	BIGSHARE SERVICES PRIVATE LIMITED Office No. S6- 2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East), Mumbai – 400093, India. Tel: +91-22-6263 8200; Fax No: +91-22-6263 8299 E-mail: ipo@bigshareonline.com Website: www.bigshareonline.com SEBI Registration: INR000001385 Contact Person: Mr. Aniket Chindarkar
Statutory Auditors	M/s KPRK & Associates, Chartered Accountants
Name of Credit Rating Agency and the rating or grading obtained, if any	Not Applicable
Name of Debenture Trustee	Not Applicable
Self Certified Syndicate Banks	The banks registered with SEBI, offering services: a list of which is available on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40
Non-Syndicate Registered Brokers	Bidders can submit ASBA Forms in the Issue using the stock broker network of the stock exchange, i.e. through the Registered Brokers at the Broker Centres. The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the Stock Exchanges at https://www.bseindia.com or any such websites of the Stock Exchange, as updated from time to time. For further details, see section titled “Issue Procedure” beginning at page 235 of the RHP.
Details regarding website address(es)/ link(s) from which the investor can obtain list of registrar to issue and share transfer agents, depository participants and stock brokers who can accept application from investor (as applicable)	The list of is available at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes

PROMOTER OF OUR COMPANY

Sr. No.	Name	Individual/ Corporate	Experience & Educational Qualification
1.	Mr. Prateek Srivastava	Individual	Mr. Prateek Srivastava, aged 38 years, is Promoter cum Managing Director of our Company. He is the Founder of Droneacharya Aerial Innovations, he has come a long way from being a GIS Developer to a serial entrepreneur and Founder of multiple GIS companies. He has also been nominated as Asia One 40 Under 40 Most Influential Indians 2018-19, his business acumen and market potential are widely being noticed and applauded. He holds M. E. Degree in Remote Sensing and GIS from Asian Institute of Technology, Bangkok and B. E. Degree in IT from Saurashtra University, Gujarat, Prateek possesses the right balance of technology and business, needed to lead a technology-driven company. He is an outright technocrat, Prateek has always been keen to implement new technologies.
2.	Mrs. Nikita Srivastava	Individual	Ms. Nikita Srivastava aged 35 years is Whole Time Director of our company. She has more than 12 years of experience in fast paced Human Resource Department. Specializing in Recruitment, Compensation and benefits, HR records management, HR policies development, Employee orientation, Developing team building programs, Performance Reviews and Accounting. She toggles between a multitude of responsibilities and provides her undue attention to all. She is a strategic and Innovative HR Personnel, Nikita translates business vision into HR initiatives to foster performance, growth and positive culture with ease.

OUR BUSINESS OVERVIEW AND STRATEGY

Company Overview: Droneacharya Aerial Innovations Limited Drone is a full-fledged innovative solution, based out in Cultural and IT hub Pune, Maharashtra, with offices operating in Pune. We provide high-end ecosystem of Drone solutions for multi-sensor Drone surveys, data processing of Drone data using robust high configuration workstations, Drone pilot training & specialized GIS training. For further details see “Our Business” on page 102 of the RHP

Our Offering: Our offerings can be classified into four broad categories namely, **Training** (DGCA Certified Drone Pilot, Drone Building, Drones for Racing, Aerial Cinematography & Aerial Making, Implement python for GIS) **Services** (provides consultancy services to Govt. & private organizations, reality capture data processing software, anti-drone solution for rogue UAV, UTM air traffic management solution with help of software i.e. UGCS Mapper, UGCS Pro, Reality Capture and Aerial Cinematography & Aerial Making), **Surveillance** (We also offer all sorts of land surveying and underwater services) and **others**. For further details see “Our Business” on page 102 of the RHP

Geographies Served:

For details see “Our Business” on page 102 of the RHP

Key Performance Indicators:

For details see “Restated Standalone Statement of Mandatory Accounting Ratios” On page 182 of the RHP

Industries Served:

For details see “Our Business” on page 102 of the RHP

Intellectual Property, if any: On page 212 of the RHP

Market Share: Not Ascertainable

Manufacturing plant, if any: NA

Employee Strength: 40

BOARD OF DIRECTORS

Sr. No.	Name	Designation	Experience and Educational Qualification	Other Directorships
1.	Mr. Prateek Srivastava	Managing Director	He holds M. E. Degree in Remote Sensing and GIS from Asian Institute of Technology, Bangkok and B. E. Degree in IT from Saurashtra University, Gujarat and have	NIL
2.	Mrs. Nikita Srivastava	Director	She holds degree of Master’s in Business Administration and has more than 12 years of experience in Human Resource Department. Specializing in Recruitment, Compensation and benefits, Employee orientation, Developing team building programs and Accounting.	NIL
3	Mrs. Bhanupriya Nikhil Thakur	Non- Executive Independent Director	She holds Master’s in Commerce from Nagpur University, Bachelor’s Degree in Commerce (Hons) from Nagpur University, Member of Institute of Company Secretaries of India and She is having about one decade of experience in the areas of corporate governance and compliance management system	1. Bajaj Steel Industries Limited
4	Mr. Mangina Srinivas Rao	Non- Executive Independent Director	He holds degree of Diploma in Law of International Institutions, 1982 from University of Delhi, Bachelor of Commerce (Hons) from University of Delhi, Master in Business Management from Asian Institute of Management	1. Balaxi Pharmaceuticals Limited 2. Total Transport Systems Limited
5	Mr. Utsav Jasapara	Non- Executive Independent Director	Practicing Chartered Accountant having a rich professional experience of more than 5 Years	NIL

For further details in relation to our Board of Directors, see “Our Management” beginning on page 136 of the RHP.

OBJECTS OF THE ISSUE

We intend to utilize the Proceeds of the Issue, after deducting the Issue related expenses, as estimated to be ₹[●] lakhs (the “Net Proceeds”).

Our Company proposes to utilize the Net Proceeds from the Issue towards the following objects:

1. Purchase of Drone and other accessories
2. General Corporate Expenses

Proposed schedule of implementation and deployment of Net Proceeds

We propose to deploy the Net Proceeds for the aforesaid purposes in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below:

(₹ in lakhs)

Particulars	Total Estimated Cost	Amount to be funded from Net Proceeds	Estimated schedule of deployment of Net Proceeds in Fiscal 2023
Purchase of Drone and other accessories	2,798.66	2,798.66	2,798.66
General Corporate Expenses *	●	●	●
Total	●	●	●

*To be finalised upon determination of the Issue Price and updated in the Prospectus prior to filing with the RoC. The amount utilised for general corporate purposes shall not exceed 25% of the Net Proceeds of the Issue.

Means of Finance: The fund requirements for all objects are proposed to be entirely funded from the Net Proceeds. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards 75% of the stated means of finance.

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilisation of issue proceeds of past public issues / rights issues, if any, of the Company in the preceding 10 years: Not Applicable

Terms of Issuance of Convertible Security, if any: Not Applicable

Name of Monitoring Agency: As the net proceeds of the Issue will be less than ₹10,000 lakhs, under the SEBI ICDR Regulations, it is not required that a monitoring agency be appointed by our Company.

Shareholding Pattern as on the date of the RHP:

Category of shareholder	Number of fully paid up equity shares held	Shareholding as a % of total number of shares
Promoters and Promoter Group	67,66,800	38.23%
Public	1,09,31,800	61.77%
Total	1,76,98,600	100.00

RESTATED STANDALONE FINANCIAL STATEMENTS

Summary of Standalone Restated Financial Statements:

(Figures in INR Lakhs.)

Particulars	As at 30th June 2022	As at 31st March 2022	As at 31st March 2021	As at 31st March 2020
Revenue from operations	308.96	358.73	1.00	-
Net Profit/(Loss) before tax and extraordinary items	97.07	55.56	(14.89)	(2.30)
Net Profit / (Loss) after tax and extraordinary items	72.06	40.65	(14.89)	(2.30)
Equity Share Capital	17.70	14.10	1.67	1.00
Reserves and Surplus	3,340.07	1,433.67	102.41	(1.91)
Networth	3,357.77	1,447.77	104.08	(0.91)
Basic earnings per share (Rs.)	0.40	0.35	(0.13)	(0.03)
Diluted earnings per share (Rs.)	0.40	0.34	(0.13)	(0.03)
Return on net worth (%)	2.12%	2.80%	(14.30) %	(252.74) %
Net asset value per share (Rs.) Diluted	18.97	12.39	0.89	(0.01)

Note 1: Earnings per share for the quarter ended June 30, 2022 is not annualized

Note 2: The return on net worth for the quarter ended June 30, 2022 is not annualized.

INTERNAL RISK FACTORS

Below mentioned risks are the top 5 risk factors as per the RHP:

1. We do not own the premises in which our registered office, corporate office and training institutes are located and the same are on lease/ rent arrangement. Any termination of such lease/license and/or non-renewal thereof and attachment by Property Owner could adversely affect our operations.
2. Our Company operates in the Drone industry, which is subject to rapid changes based on the technological changes, and depends on core competencies of the Company to provide best in industry solution.
3. Our business is dependent on the contractual arrangements entered into by us. Many of our client contracts can be terminated with or without cause by providing notice and without termination-related penalties.

4. For our training business, we have DCGA license which is subject to certain conditions. We may lose the license if we fail to comply with the conditions attached to the license which may have a material adverse effect on our business & operations.
5. Our Company requires several statutory and regulatory permits, licenses and approvals for its operations. Our inability to obtain, renew or maintain the statutory and regulatory licenses, permits and approvals required to operate our business may have a material adverse effect on our business & operations.

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

A. Total number of outstanding litigations against the company and amount involved

Name of Entity	Criminal Proceedings	Tax Proceedings	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchanges against our Promoters	Material Civil Litigations	Aggregate amount involved
Company						
By the Company	-	-	-	-	-	-
Against the Company	-	-	-	-	-	-
Directors						
By our Directors	-	-	-	-	-	-
Against the Directors*	-	-	-	-	-	-
Promoters						
By Promoters	-	-	-	-	-	-
Against promoters	-	-	-	-	-	-

- B. Brief details of top 5 material outstanding litigations against the company and amount involved: Nil
- C. Regulatory Action, if any - disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: Nil
- D. Brief details of outstanding criminal proceedings against Promoters: Nil

ANY OTHER IMPORTANT INFORMATION AS PER MANAGERS/COMPANY - NIL

DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act 2013 and the rules, regulations and guidelines issued by the Government of India, or the rules, regulations or guidelines issued by the SEBI, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957 and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all the statements and disclosures made in this Red Herring Prospectus are true and correct.

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