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CRAYONS ADVERTISING LIMITED



Our Company was originally incorporated on July 13, 1989 as a Private Limited Company as "Craynon Advertising and Marketing Private Limited" vide Registration No. 24711 under the provisions of the Companies Act, 1995 with the Registrar of Companies, Debh and Human Subsequently, pursuant to a spocial resolution passed by the Siberholders at their Extenditions Center Meeting plant on September 16, 2022, our Company was contained to Companies, NCT of Debts Company in Dubble Limited Company to Public Limited Co



OUR PROMOTERS: MR. KUNAL LALANI, MRS. VIMI LALANI AND M/S VIMI INVESTMENTS AND FINANCE PVT LTD

THE ISSUE

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THE ISSUE OF 64,30,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH ("EQUITY SHARES") OF CRAYONS ADVERTISING LIMITED (THE "COMPANY" OR THE "ISSUE") FOR CASH AT A PRICE OF ₹ 10 PER EQUITY (THE "ISSUE PRICE") AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") OF WHICH 3,22,000 EQUITY SHARES AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") OF WHICH 3,22,000 EQUITY SHARES AGGREGATING TO ₹ 10 LACH ("THE "SHESPE HISSUE") OF WHICH 3,22,000 EQUITY SHARES AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") OF WHICH 3,22,000 EQUITY SHARES AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE") THE ISSUE WHICH SHARE AGGREGATING TO ₹ 10 LACH ("THE "FRESH ISSUE")

- QIB PORTION: NOT MORE THAN 50% OF THE NET ISSUE
 RETAIL PORTION: NOT LESS THAN 35% OF THE NET ISSUE
 NON-INSTITUTIONAL PORTION: NOT LESS THAN 15% OF THE NET ISSUE
 MARKET MAKER PORTION: UPTO 3,22,000 EQUITY SHARES OR 5% OF THE ISSUE

PROPOSED LISTING:

The Equity Shares offered brough the Red Heritory Prospectus are proposed to be listed on the Emerge preform of National Stack Exchange India Limited ('NSE Emerge'), in stems of the Chapter Kr of the SEBI (CDR) Regulations. 2018 as a memorated from the to time. Our Corrapy we have received an In-Phintoide approval leater dated April 18, 2023 from NSE Emerge for using its name in this ofter document for listing of our shares on the NSE Emerge. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange print all Limited.

NSE Emerge for using its name in this offer document for lating of our shares on the NSE Emerge for the purpose of this issue, the Designated Stock Enchange will be the Microsial Stock Enchange in India and India and

| BID / ISSUE | |
|-------------|--|
| PROGRAM | |
| | |

ANCHOR INVESTOR BIDDING DATE*: Friday, May 19,2023 BID/ISSUE OPENS ON: Monday, May 22,2023 BID/ISSUE CLOSES ON: Thursday, May 25,2023

TWO Concess page, 1 consultation with the IRFLU, consider participation by Anchor Investors in accordance with the SEEI ICDR Regulations. The Anchor Investor Biblishaus Period shall be one two-ther page for the Biblishaus Coloring biblishaus Coloring biblishaus Coloring biblishaus Coloring biblishaus Coloring biblish accordance with the SEEI ICDR Regulations.

Our Company may, in consultation with the SRLUL consider coloring the Biblishaus Period for Giblishaus Period for Giblish

of Smillar Countedhous, the Cumpany may for Response Recorded in writing, seem on the Development of Countedhous, the Cumpany may for Response Recorded in Counted (in Smillar (in Counted in Counted). The Issue is being made in terms of Rule 192((b))) of the Scalable Counter (in Smillar) (in Rule). Still a counter of Rule 192((b)) of the Scalable Counter (in Smillar) (in Rule) (in Rul

RISKS TO INVESTORS:

The Merchant Banker associated with the Issue has handled 6 (Six) public issue in the past three years out of which 1 of the Issues closed below the Issue Price on Listing

| Notingly cost of adquisition of Equity Shares for the Frontitions as at the date of the Ned Frening Prospectors is. | | | | |
|---|---|--------------------|------------------------------------|--|
| | Name of the Promoter | No. of Shares held | Average cost of Acquisition (in₹.) | |
| | Mr. Kunal Lalani | 43,90,160 | Rs. 0.81 | |
| | Mrs. Vimi Lalani | 22,25,250 | Rs. 1.35 | |
| | M/s Vimi Investment and Finance Private Limited | 1,13,60,000 | Rs. 1.25 | |

Return on Net worth for Fiscals 2022, 2021 and 2020 is 2.82

wegeted vivelage return on Net worm for riscass 2022, 2021 and 2020 is 2.02

Rasiss FOR ISSUE PRICE

The issue Price will be determined by our Company in consultation with the BRILM, on the basis of the Book Building Process and the quantitative and qualitative factors a described below. The face value of the Equity Shares is 4.10 each and the Issue Price is 62 times the face value at the lower end of the Price Band and 6.5 times the face value the higher end of the Price Band and 6.5 times the face value at the lower end of the Price Band and 6.5 times the face value that the higher end of the Price Band investors should reter to Price Factors." One Business," Financial information and findings and Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and the Price Band and 6.5 times the face value and 6.5 times the Qualitative Factors

- ualitative factors

 men of the qualitative factors which form the basis for computing the Issue Price are:
 High-end clients.

 Long term relationship with clients and repeat & diversified business.

 Experienced Promoters (experience of over 36 years)

 Westards. Technically Sound and young operation Team, which understands creativity at its excellence.

 Texts record of great and equipped with advances technology.

 Texts record of great and perfailability

 or further details, see "Risk Factors" and "Our Business" on pages 21 and 86, respectively.

Quantitative Factors

Quantitative Factors

The information prepared in this section is derived from our Restated Financial Statements. For details, see "Financial Information" on page 145, investors should evaluate
Company and form their decisions taking into consideration its earnings, and based on its growth strategy. Some of the quantitative factors which may form the basis for
computing the issue for are as follows:

1. Basic and Diluted Eurnings per Sharre (EPS), as adjusted for changes in capital

| . Dust and Shated Earnings per Grane (LT G), as adjusted for Graninges in capital | | | | |
|---|------------------|--------------------|--------|--|
| Year ended | Basic EPS (in ₹) | Diluted EPS (in ₹) | Weight | |
| FY 2019-20 | 0.65 | 0.65 | 1 | |
| FY 2020-21 | 0.07 | 0.07 | 2 | |
| FY 2021-22 | 0.90 | 0.9 | 3 | |
| Weighted Average | 0.58 | 0.58 | | |
| December 31,2022 | 7.04 | 7.04 | - | |

- The action have been computed as under the contract of the Company chief of the Company chief
- 2. Price / Earning (P/E) Ratio in relation to Issue Price of ₹ 62 to ₹ 65 per Equity Share

| Particulars | P/E at the lower end of the price band (no. of times) | P/E at the higher end of the price band (no. of times) |
|---|--|---|
| a) P/E ratio based on Basic and Diluted EPS of ₹ 0.9 as at March 31, 2022 | 68.89 | 72.22 |
| b) P/E ratio based on Weighted Average EPS of ₹ 0.58 | 106.90 | 112.07 |
| 2 Industry Dales I Coming (DIC) Datis | | |

| b) P/E fallo based on Weighted Average EPS of C 0.56 | 100.90 | 112.07 | |
|--|--------|-----------|--|
| 3. Industry Price / Earning (P/E) Ratio | | | |
| Particulars | | P/E Ratio | |
| Highest | | 77.88 | |
| Lowest | | 17.30 | |

- using high and low has been considered from the industry peer and provided later in this chapter. The industry composite has been collaided at the content in miss and control of the section of the sect

CO

BOOK RUNNING LEAD MANAGER TO THE ISSUE CORPORATE CAPITALVENTURES PRIVATE LIMITED B1/E13, First Floor, Mohan Co-operative Industrial Estate, Mathura Road, New Delhi – 110044, Tel: +91 11 - 41824065;

Email: smeipo@ccvindia.com Investor Grievances Email id: investor@ccvindia.com Website: www.ccvindia.com SEBI Registration: INM000012276 Validity: Permanent Contact Person: Mrs. Harpreet Parashar

Skyline

REGISTRAR TO THE ISSUE SKYLINE FINANCIAL SERVICES PRIVATE LIMITED D-153 A, 1st Floor, Okhla Industrial Area, Phase - I,

New Delhi-110020
Tel No.: +91-11-40450193-97;
Fax No.: +91-11-26812683
E-mail: joo@skylinerta.com
Investor Grievances Email id: oriey

COMPANY SECRETARY AND COMPLIANCE OFFICER



CRAYONS ADVERTISING LIMITED
Mr. Gagan Mahajan
NSIC Complex, Naa Anandrasyee Marg Okhia Industrial Estate,
Plasse-III New Delhi 110020
Telaphone: 491-564596221
E-mail: co@fhocrayonserkenic, com
Investor grinkness dei: cogfhocrayonserkenic, com
Website: www.therapyonserkenick.com
CHU USC/1003/11569PC-1026711

Bidders are advised to contact the Company Secretary and Compliance Officer, the BRLM and/or the Registrar to the Issue in case of any per-Issue or posts—Suse related problems such as non-receipt of letters of Allotment, credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of funds by electronic mode etc.

PRICE BAND: ₹ 62.00 to ₹ 65.00 PER EQUITY SHARE OF FACE VALUE ₹ 10/- EACH
THE FLOOR PRICE IS 6.2 TIMES OF THE FACE VALUE AND
THE CAP PRICE IS 6.3 TIMES OF THE FACE VALUE OF THE FOUTY SHARES
BIDS CAN BE MADE FOR A MINIMUM OF 2,000 EQUITY SHARES AND IN MULTIPLES OF 2,000 EQUITY SHARES THEREAFTER

| Year ended | RoNW (%) | Weight |
|------------------|----------|--------|
| FY 2019-20 | 3.28 | 1 |
| FY 2020-21 | 0.36 | 2 |
| FY 2021-22 | 4.33 | 3 |
| Weighted Average | 2.82 | |
| December 31 2022 | 25.39 | |

Net profit after tax as restated, attributable to the owners of the company
Net worth
Net worth sensitated, including share capital and reserves and surplus, as stated at the end of the year
Net worth
Equity states capital **Reserves and surplus, including. Securities Fernarum, General Reserve and surplus
Statement of profit and loss).
ROW for the New months peeded evided December 21:2022 are not annuabled.

| 5. Net Asset Value (NAV) per Equity Share | | | | |
|---|--------|--|--|--|
| Particulars | Rs. | | | |
| December 31, 2022 | 27.73 | | | |
| As of March 31, 2022 | 20.69 | | | |
| As of March 31, 2021 | 19.79 | | | |
| As of March 31, 2020 | 19.72 | | | |
| NAV post issue: | | | | |
| At the lower end of the price band of ₹ 62/- | 36.75* | | | |
| At the higher end of the price band of ₹ 65/- | 37.54 | | | |
| Issue price per share | [•] | | | |
| | | | | |

Net asset value per equity share

Net worth as restated, including share capital and reserves and surplus, as restated at the end of the year

No. of equity shares outstanding at the end of the year

Basic earnings per share (Rs.) Net profit after tax as restated for calculating basic EPS

Weighted average number of equity shares outstanding at the end of the period or year

| | Fiscal 2022 | | | | | | | |
|------------|------------------------------|----------------------|---------------------------------|------------------|--------------------|--------------------------------------|-------------|-------------------------|
| Sr. No. | Name of Company | Face Value (₹) | Total income (₹ in Lakhs) | Basic EPS (₹) | Diluted EPS (₹) | P/E (based on Diluted EPS) (₹) | RoNW (%) | NAV per share (₹) |
| 1. | Crayons Advertising Limited | 10 | 19,404.97 | 0.9 | 0.9 | - | 4.33 | 20.69 |
| | Peer Group | | | | | | | |
| 2. | Affle (India) Limited | 2 | 115333.1 | 16.18 | 16.18 | 77.88 | 18.22 | 88.14 |
| 3. | Vertoz Advertising Limited | 10 | 4260.99 | 5.10 | 5.10 | 17.30 | 9.21 | 55.40 |
| 4. | Pressman Advertising Limited | 2 | 1636.76 | 1.92 | 1.92 | 21.41 | 10.03 | 19.14 |

nancial information for listed industry peer memoreur source is on a recommendation of the American Industry peer memoreur source is on a recommendation of the Company for year ended F.Y 2022

The Issue Floor Price is 182.00- which is 6.20 times of the Face Value of the Equity Shares and the Issue Cap Price is 185.00- which is 6.50 times of the face value. The price handling price issue price will be determined by the issuer in consultation with the BRLM, on the basis of book-building on the basis of assessment of the market demand from investors for the Equity Shares and shall be judged in use of the above changes and qualitative and quantitative parameters.

usement on investors for me cumy science and smill or period in view of the above qualitative and quantitative parameters.

Investors should reach the above-mentioned information along with Risk Factors, "On the shieses" and "Financial Information" on pages 21, 86 and 145, respectively, to have a more informed view. The trading price of the Equity Shares of our Company could decline due to the factors mentioned in 'Risk Factors' and you may less all or part of your internetwels.

For further details, please see the chapter titled "Basis for Issue Price" beginning on page 62 of the RHF

RISK IN RELATION TO THE FIRST ISSUE

INABILITY OF IMMERERS AS PER MEMORANOUM OF ASSOCIATION: The Lability of the members of the Company is Limited.

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorised share capital of the Company is 1 × 25,00,000 divided into 250,000 CEUTY STRUCTURE. The Company is 1 × 25,00,000 divided into 1,000,000 CEUTY STRUCTURE. The Company before the Issue is Rs. 18,000,000 divided into 1,000,000 CEUTY STRUCTURE. The Company before the Issue is Rs. 18,000,000 divided into 1,000,000 CEUTY STRUCTURE. The Company before the Issue is Rs. 18,000,000 divided into 1,000,000 CEUTY STRUCTURE.

NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: Given below are the names of the signatories of the Memorandu at the time of signing of the Memorandum of Association of our Company

Name of the subscriber No. of shares subscribed Mr. Kunal Lalani 10 Equity Shares Mr. Hulas Mal Lalani 10 Equity Shares

Mr. Hulas Mal Lalani
Debalis of the main objects of the Company as contained in the Memorandum of Association, see "History and Certain Corporate Matties" on page 109 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see "Capital Structure" on page 47 of the Red Herring Prospectus.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unitess they can admit of to take the risk of long their erring investment. Investors are advised to read the risk funds carefully before taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the issue show not been recommended or approved by the Securities and Exchange Board of Infal (TSEIP), or does SEBI guarantee the accuracy or adequays of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" on page 21 of the Red Herring Prospectus.



ASBA Simple, Safe,
Smart way of Application
Make use of it!!

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UP-Now available in ASBA for Relatindividual Investors [RII]**
Investors are required to ensure that the bank account used for bidding is linked to their PAN. UPI—Now available in ASBA for Rills applying
through Registered befores, DP hs RTRAs Its also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the
facility of linked online trading, demait and bank account.

Investion have to apply through the ASSA motions YASSA has to be availed by all the investion except among investor. UPI may be availed by Retail Individual Investors. For details on the ASSA and the UPI process, please refer to the details yet on ASSA from and advolped prospectual and also please refer to the section "sease" Procedure beginning on page 234 of the RPP. The process is also available on the websited and ASSA and the Individual Investor to Conserved Information Cons

ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: YES Bank Limited

LINK TO DOWNLOAD ABRIDGED PROSPECTUS: http://thecravonsnetwork.com/investors.html UPI: Retail Individual Bidders can also Bid through UPI Mechanism

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

On behalf of Board of Directors For Crayons Advertising Limited Sdl-Mr. Gagan Mahajan Company Secretary & Compliance Officer

Disclaimer: Crayors Advertising Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions, to make an initial public offer of its Equity Shares and has feet the FRP with the Register of Companies, Dehi and Haryana on May 11, 2023 and SESS and the Stock Changes, The RPIs and assistance of the westers of Companies, Dehi and a response of Companies, Dehi and a response of the Companies, Dehi and the SESS and the Stock Changes, The RPIs and assistance of the Market Session and the SESS and the Stock Changes, The RPIs and the SESS and the Stock Changes and the SESS and the SESS and the Stock Changes and the SESS and

The Equity Sharres have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, except pursuant to an exemption from, or in a transaction not subject to, the registrated states, except pursuant to an exemption from, or in a transaction not subject to, the registrated recognized recognized and recognized and securities Act and recognized via the supportance with any supported to U.S. state securities law. The Equity Plansace their is good and oct of usdeet by enhanced and oct of usdeet and enhanced and oct of usdeet by enhanced and oct of usdeet and oct of usdeet of united States in the United States in the United States.